

PETER KIURINA

CEO, Health Properties
Project Marketing

www.hppm.com.au



Building great partnerships is what Peter Kijurina does best. With industry experience covering many diverse facets of business, from telesales to real estate, teaching to travel, Peter has a unique ability to see the big picture and negotiate the best path to business success.

As a property development facilitator, Peter is an indispensable 'linchpin' to any project – using his skills to effectively and efficiently liaise with multiple parties to bring everything together. As your marketing consultant, he places you & your business at the 'front of the ship' – giving you a first glimpse of new opportunities on the horizon.

You can't afford not to have Peter and the HPPM network on your team. Make contact today! If you would like to increase your business from 30% to 50% over the next twelve to eighteen months, make HPPM your business advisory team today.
Email: info@hppm.com.au

Testimonials

"Strategically bringing together key players to ensure the most effective outcomes...Peter's vast professional network and sales-orientated approach has brought ongoing benefit to our organisation"
Joseph Khoudair, Inte-grid Pty Ltd

"There is a saying: 'When the going gets tough, the tough get going'. This could be Peter's catch-cry."
Silvano Frassetto, Safety Scene Pty Ltd

"Peter's positive "can do" attitude and perseverance has gained him the admiration and respect of the business communities in which he works."
Doreen Selby-Smith, Cleanstate Commercial Cleaning Pty Ltd

NEWS FLASH: Need a keynote speaker for your next function? Let us arrange that for you: simply email info@hppm.com.au



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Let us bring your hopes, aspirations and vision to fruition. Let HPPM put you in the driver's seat in your industry and keep you in front.

Contact us today on:

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Capturing Vision
Delivering Outcomes

Great projects need a catalyst; that spark... setting wheels in motion, people into action.

HPPM specializes in providing that drive; seeing your project from concept to completion; delivering turnkey solutions and outcomes.

Quite simply, we bring out the best. We capture your vision and creative ideas, bringing the right people, resources and places together, creating valuable project outcomes, for long lasting, ongoing results.

At HPPM, we believe all businesses should be as unique as the people who run them.....they should all have a USP.

Ask us about how to find and exploit your USP.

HPPM Services

- Multi-disciplinary business development & consultancy
- People skills enhancement, growth, development
- Property project development & project facilitation – ‘Turn Key’ solutions for health, aged care, commercial, industrial, resi & retail
- Marketing consulting
- Niche-market pioneering.....identifying & optimizing your USP
- Unique project facilitation
- Project sales, leasing & marketing strategies
- Telemarketing training
 - Business awareness campaigns
 - Introducing your business to the RIGHT contacts!
 - Team Strengthening & Skill Building
 - Building & Sustaining new, valuable NETWORKS

What makes your business unique? As well as facilitating groundbreaking building projects, HPPM also uses its years of experience and expertise to identify niche-market opportunities to set your organisation apart.

Our two essential business development streams are: People and Projects.

HPPM works co-operatively and collaboratively with you & your people.

Ask us about our tailored people enhancement program (PEP talks).

Property developers often miss huge opportunity, by focusing on the ‘shell’, or building. At HPPM, we realize that true value is generated in focusing on the synergy between the exterior and interior. We call that the ‘Human Capital Factor’, or HCF. Ask us how the HCF has a multiplier effect on your ‘bottom line’.

Ask any athlete or professional sportsman. When you are out in front and not eating dust; watching the heels and torso of your competitors, you are breathing clear, clean air and can see the track ahead more clearly.

HPPM will put you out front.....and keep you there. With innovation, enthusiasm, passion, creativity and perseverance. Plus much more. Total dedication to you and your success.

Contact us NOW at: info@hppm.com.au



Case Studies



Campbelltown Private Hospital

Opened recently, it was the first private hospital in over a decade to do so. HPPM was pivotal in bringing this state-of-the-art facility to life – liaising with all parties, lobbying the NSW Government to remove previous development barriers. Completed in just 18 months; the result is a multi-use site with economic & social benefits for the entire Macarthur region.

“Peter’s dedication to the success of our development proved invaluable...He ensured the mix of medical disciplines within the building envelope were synergistic and enhanced the operation of Campbelltown Private Hospital.”

TZ, Dev Mgr Aspen



Norwest Private Hospital

Bringing together separate parties to create success is what HPPM is all about. Opened in 2009, Norwest saw a synergy between Caversham Property (now Aspen Group), HPI, and Healthscope. The result? A greenfield site that became a 240-bed fully operational world-class hospital within two years.

Western Plains Zoo

Facilitating the first successful shipment of Black Rhinos into Australia on behalf of ACF International and Dubbo’s Western Plains Zoo, Peter Kijurina recruited RAAF Richmond’s assistance to fly them safely over the Blue Mountains, Sydney to Dubbo.

Empathy Enhances Success

Top ten producer for AMP Life, delivering quality new business & protecting families. Peter Kijurina, the founder of HPPM, attributes his success to: “persistence, a positive attitude, & helping others to achieve their goals.”